



June 22, 2022

Dear Prospective Firm:

The City of Cleveland, ("City"), owner and operator of Cleveland Hopkins International Airport and Burke Lakefront Airport (collectively "Airports"), through its Director of Port Control ("Director"), invites written Proposals from Firms interested in managing a rental car concession, which includes supplying and maintaining the vehicles at Cleveland Hopkins International and Burke Lakefront Airports.

A **mandatory** pre-proposal meeting will be held, on **Wednesday, July 6, 2022, at 10:00 a.m. local time, via WebEx Meeting. To call into the meeting call 1-415-655-0002 and the access code is 2634 733 6951.** Those planning to attend the pre-proposal conference must register by **4:00 p.m. on Tuesday, July 5, 2022, by e-mail to smuia@clevelandairport.com**. When registering, it will be necessary to provide the names of all attendees. It is also advantageous to provide e-mail addresses for all attendees, although it is not required. **As this is pre-proposal meeting is mandatory, Proposers must attend the conference in order to submit a Proposal.** During, or before the pre-proposal meeting, interested parties may ask questions pertaining to this Request for Proposal. Please e-mail questions to smuia@clevelandairport.com.

If your firm is interested in this Request for Proposals, please submit seven (7) complete Proposals, consisting of one (1) unbound original, five (5) identical bound copies and one (1) digital copy in either Microsoft Word (.doc/.docx) or Adobe Acrobat (.pdf) format, to the Department no later than **4:00 p.m. local time on Friday, August 5, 2022.** No Proposals shall be accepted after that time unless such date or time is extended pursuant to a written addendum issued by the City.

Sealed Proposals may be mailed to the address below and must be identified on the outside of the envelope(s) as: **Rental Car Concession.**

Cleveland Airport System
Department of Port Control
2nd Floor Administrative Offices
5300 Riverside Drive
P. O. Box 81009
Cleveland, Ohio 44181-0009
Attn: Sharri Muia

Firms may also elect to submit their Proposal electronically. Please send the electronic Proposal submission to airportprocurement@clevelandairport.com. Electronic submissions must be received no later than 4:00 p.m. local time on Friday, August 5, 2022.

The Director reserves the right to reject all Proposals or portions of any or all Proposals, to waive irregularities and technicalities, to re-advertise or to provide the service otherwise in the best

interest of the City. The Director may, at his sole discretion, modify or amend any and all of the provisions of this notice or the Request for Proposals.

The Request for Proposals documentation is available on the City Website as follows:

<http://www.city.cleveland.oh.us/CityofCleveland/Home/Government/CityAgencies/Finance/RFP>

<http://www.clevelandairport.com/about-us/business-cle/bids-rfps>

All future documentation including addenda, response to questions, schedule changes and additional requirements for this Request for Proposals will be posted on the above sites as no additional mailings will be made.

Should you have any questions regarding this solicitation, please contact me.

Sincerely,

A handwritten signature in cursive script, appearing to read "Sharri Muia".

Sharri Muia
Contracts & Procurement Manager
Cleveland Airport System
Department of Port Control